

# Appsthing POS Proposal



Year Of 2023-2024

## **TechnoTronixs**

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## Why Choose Us

We work with small - big businesses to provide reliable and affordable IT solutions that scale as you start to grow your business.

No job is too small for us. Whether you're a startup, a solopreneur, or a growing small business, we can provide you with a range of solutions.

#### There are 3 Important Reasons why we are the best...

#### Creativity

Client objectives coupled with customer usability form the backbone of our application design and development. We're a creative company delivering well-designed and developed websites, mobile, and software. Over the years we've established ourselves as one of the top IT companies.

We pay attention to details and create pixel-perfect layouts that will surely make your application stand out from the crowd. There are many design layouts included in TechnoTronixs that provide you with endless options for displaying your content in a new, efficient, and eyecatching way.

#### **Experienced**

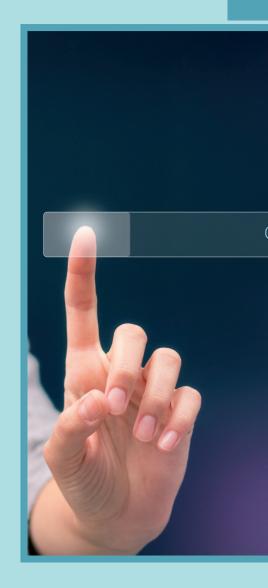
At TechnoTronixs we have more than 10 Years of experience when it comes to providing MLM Software, Website designing, Web Applications, Customized Software, and Mobile Application (Android app or los App) development solutions.





#### **Skilled**

TechnoTronixs success and growth are a direct result of building a successful long-term relationship with our clients. We believe that we are not just suppliers to our clients, but partners. Our company history reveals that up to 70% of our business comes from our clients and that 90% of these clients have been with TechnoTronixs for a period exceeding 4 years.





## **Our Vision**

No matter which industry you belong to, every business must become digital

TechnoTronixs is one of the prominent software companies that helps other organizations to transform into digital enterprises. It differentiates you from competitors in the market and provides better engagement with customers, partners, and employees.

We clearly understand that all customer landscapes are not of the same kind. That's why TechnoTronixs sourcing methodology encompasses a clear solution especially crafted to address the clients' issues. We offer a phased approach towards your business drivers and help IT organizations to align their goals towards the overall vision of the business

Our main aim is to develop constantly and become a leading performer in this competitive global marketplace. Fortunately, we have been able to gather a crew of professionals that can shape and mold their collective experiences, all of them possess outstanding talent that can help to accelerate your organization.





## **Our Mission**

To assist our clients to design and implement customized practical solutions in improving the performance of their businesses and people within

Our mission is to deliver optimal solutions with top quality and the best services at affordable prices. In Our Business Policy Customer satisfaction is given top priority. Our team is very friendly in dealings with the customers and it helps us to retain lifelong relationships with our existing clients and expand our customer circle worldwide. We always try to improve the quality of our products by exploring innovative ideas and new techniques.

We always try to enhance the efficiency, productivity, and capability of businesses by delivering services above &beyond industry values and customer expectations. We allow businesses to expand their boundaries by making innovative &impeccable business partnerships with us; our innovative ideas & cutting-edge solutions make outsourcing works for them.

We visualize our organization to be the first and the last stop for businesses across the globe seeking long-term success and prosperity with the help of our team.





## **Our Services**

We work with you to achieve your goals



WEB & PORTAL DEVELOPMENT



OPEN SOURCE DEVELOPMENT



E-COMMERCE DEVELOPMENT



CMS APPLICATION DEVELOPMENT



MOBILE APP
DEVELOPMENT



BRANDING & MARKETING



**CREATIVE & DESIGN** 



**SMS SERVICE** 



## How We Do

#### A fresh approach to technical services for entrepreneurs...



#### **Understanding**

Initially, we suggest some ideas from clients' specifications that are somewhat vague. To develop these ideas into substantial apps or websites, we create proposals after asking some queries, what and why?



#### **Development**

We begin with programming process in stages or iterations. Each stage will set the pace for subsequent iteration. It helps in making further plans more carefully. Our key to deliver successful results is to keep the processes simple which also helps our managers monitor development progress.



#### **Prototyping**

Prototyping is necessary, with this we can visualize how the actual app will work. Generally, to enable visualization, we employ wireframes because it will give you clear idea about how the project will work or how the app is going to look and work on different mobile devices.



#### **Testing**

Comprehensive testing is deployed on the appropriate smartphone to ensure the app works perfectly, without any hitch. From to content, we everything thoroughly product delivery.



#### Visualization

Once we have all the information along with appropriate wireframes, we have exhaustive deliberations with the client about how we plan to approach the project. A collaborative approach guarantees customercentric app development.



#### Release

The most awaited and important step! In this phase, the mobile app is submitted to the app store so that it is available for download. Following the guidelines of all the app stores and submission cycles, our developers ensure that the apps smoothly sail through the review process.



## **Technology Used**











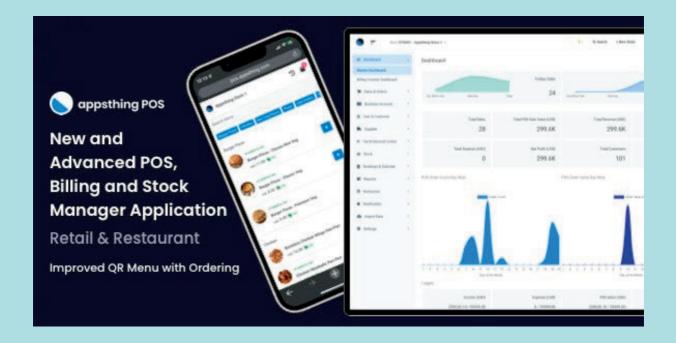








# **Project Overview**



**Appsthing POS** is a new and advanced POS, Billing and Stock Manager Application. It's the perfect solution to digitilized your Retail Store and Restaurant.



## **Project Features**

#### **Clean Responsive Design**

One design for all devices. The clean and user-friendly user interface makes the experience great

#### **App Customization Options**

Now we can customize Favicon, Navbar logo and login page logo, app title, timezone and more customizations

#### **Multiple Language Support**

App is available in more than 10 languages & more will be added in future

#### Multiple Store Support with Easy Store Switch

Business having multiple stores, no worries! manage your stores in a single app

#### **App Installation Helper**

Includes New and Easy to understand app installation helper

#### **Postman API Collection**

Included postman api collection with the app postman

#### Reports

We offer multiple graphical and downloadable reports in the app

#### **Dashboards**

Better graphical and informative dashboard, along with billing counter dashboards



#### **Add-on Products**

Customize our cart with add-on products. Add-on products are grouped under add-on groups

#### **Variant Options**

Categorize the variants in groups (Size, Color, etc.)

## Custom User & Roles Management

Multiple user creation option.

Create custom roles and assign desired permissions

## Custom Taxes and Discount Codes

Create tax & discount codes with custom components (GST Supported)

#### Stock Module with Inter Store Stock transfer & Returns

Create products, categories, make stock transfer, stock returns

#### Sales Module (Invoices, Purchase Orders, Quotations, etc.)

Generate sale invoices, purchase orders, manage orders, quotations, Merge orders etc.

#### **Product Barcodes**

Generate product labels

#### **Product Variants**

Add variations of a product in the app and choose the variant product in the POS and digital QR menu screens

#### **Bulk Imports and Updates**

We can transfer data to the appusing Excel file

#### Bookings & Events with Calendar View

Option to track bookings and events. Option to view bookings and events on a calendar makes it easier to know what's coming up

#### Record Income & Expense

Record & track every income and expense details

#### Billing Counters & Business Registers

Create multiple billing counters and track a days sale with business registers

#### **Vendor Management**

Add, edit and manage your vendors/suppliers easily







# **Project Demo**

#### To test demo use the below credentials

#### **Admin Login**

**URL:** <a href="https://appsthing.technotronixs.com/">https://appsthing.technotronixs.com/</a>

User Name: demo@technotronixs.com

**Password:** 123456



# Pricing

### **Base Script**



Web Based Appsthing POS - Multi Store Retail & Restaurant Point of Sale, Billing & Stock Manager Application



- All disputes will be subject to Indore, Madhya Pradesh, India Jurisdiction only.
- This estimate is not a contract or Bill / Invoice. It is our best guess at the total price to complete the work stated above, based upon initial discussion. If any price changes or price increases change will let you know in advance.
- In case, the customer cancels the project in between or before the completion of the project, TechnoTronixs at its own discretion may charge some amount depending on the work completed and effort put in by TechnoTronixs.
- Charges for services to be provided by TechnoTronixs are defined in the project quotation that the Client receives.
  - If you are purchasing a pre-developed product/application/software/script then 100% payment needs to pay in advance.
  - If you are getting an application developed from scratch then Charges are to pay in four instalments
    - An advance payment of twenty-five (25) per cent of the total amount.
    - On completion of 30% of the work amount, twenty-five (25) per cent of the total amount is to be paid.
    - On completion of the remaining 50% of the work, another twenty-five (25) per cent of the total amount is to be paid.
    - On completion of the remaining 80% of the work, another twenty-five (25) per cent of the total amount is to be paid.
- Payment should be done within the Due Date otherwise 21% p.a. interest will be charged
- The paid advance will not be returned in any condition if you cancel the project.
- Lifetime update you will get till we are working on the respective project.



# **Payment Information**

Bank Name: State Bank of India

**Account Type:** Current

**Account Name:** TechnoTronixs

**Account No:** 40784171861

Branch: GOYAL NAGAR, INDORE, MP, INDIA

IFSC Code: SBIN0030412

Swift Code: SBININBB267



