

SmartMart E-Com Solutions Proposal



Year Of 2023-2024

TechnoTronixs

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Why Choose Us

We work with small - big businesses to provide reliable and affordable IT solutions that scale as you start to grow your business.

No job is too small for us. Whether you're a startup, a solopreneur, or a growing small business, we can provide you with a range of solutions.

There are 3 Important Reasons why we are the best...

Creativity

Client objectives coupled with customer usability form the backbone of our application design and development. We're a creative company delivering well-designed and developed websites, mobile, and software. Over the years we've established ourselves as one of the top IT companies.

We pay attention to details and create pixel-perfect layouts that will surely make your application stand out from the crowd. There are many design layouts included in TechnoTronixs that provide you with endless options for displaying your content in a new, efficient, and eyecatching way.

Experienced

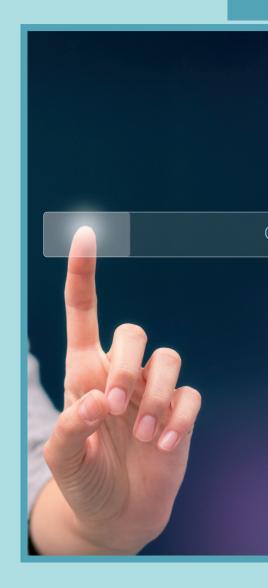
At TechnoTronixs we have more than 10 Years of experience when it comes to providing MLM Software, Website designing, Web Applications, Customized Software, and Mobile Application (Android app or los App) development solutions.





Skilled

TechnoTronixs success and growth are a direct result of building a successful long-term relationship with our clients. We believe that we are not just suppliers to our clients, but partners. Our company history reveals that up to 70% of our business comes from our clients and that 90% of these clients have been with TechnoTronixs for a period exceeding 4 years.





Our Vision

No matter which industry you belong to, every business must become digital

TechnoTronixs is one of the prominent software companies that helps other organizations to transform into digital enterprises. It differentiates you from competitors in the market and provides better engagement with customers, partners, and employees.

We clearly understand that all customer landscapes are not of the same kind. That's why TechnoTronixs sourcing methodology encompasses a clear solution especially crafted to address the clients' issues. We offer a phased approach towards your business drivers and help IT organizations to align their goals towards the overall vision of the business

Our main aim is to develop constantly and become a leading performer in this competitive global marketplace. Fortunately, we have been able to gather a crew of professionals that can shape and mold their collective experiences, all of them possess outstanding talent that can help to accelerate your organization.





Our Mission

To assist our clients to design and implement customized practical solutions in improving the performance of their businesses and people within

Our mission is to deliver optimal solutions with top quality and the best services at affordable prices. In Our Business Policy Customer satisfaction is given top priority. Our team is very friendly in dealings with the customers and it helps us to retain lifelong relationships with our existing clients and expand our customer circle worldwide. We always try to improve the quality of our products by exploring innovative ideas and new techniques.

We always try to enhance the efficiency, productivity, and capability of businesses by delivering services above &beyond industry values and customer expectations. We allow businesses to expand their boundaries by making innovative &impeccable business partnerships with us; our innovative ideas & cutting-edge solutions make outsourcing works for them.

We visualize our organization to be the first and the last stop for businesses across the globe seeking long-term success and prosperity with the help of our team.





Our Services

We work with you to achieve your goals



WEB & PORTAL DEVELOPMENT



OPEN SOURCE DEVELOPMENT



E-COMMERCE DEVELOPMENT



CMS APPLICATION DEVELOPMENT



MOBILE APP
DEVELOPMENT



BRANDING & MARKETING



CREATIVE & DESIGN



SMS SERVICE



How We Do

A fresh approach to technical services for entrepreneurs...



Understanding

Initially, we suggest some ideas from clients' specifications that are somewhat vague. To develop these ideas into substantial apps or websites, we create proposals after asking some queries, what and why?



Development

We begin with programming process in stages or iterations. Each stage will set the pace for subsequent iteration. It helps in making further plans more carefully. Our key to deliver successful results is to keep the processes simple which also helps our managers monitor development progress.



Prototyping

Prototyping is necessary, with this we can visualize how the actual app will work. Generally, to enable visualization, we employ wireframes because it will give you clear idea about how the project will work or how the app is going to look and work on different mobile devices.



Testing

Comprehensive testing is deployed on the appropriate smartphone to ensure the app works perfectly, without any hitch. From to content, we everything thoroughly product delivery.



Visualization

Once we have all the information along with appropriate wireframes, we have exhaustive deliberations with the client about how we plan to approach the project. A collaborative approach guarantees customercentric app development.



Release

The most awaited and important step! In this phase, the mobile app is submitted to the app store so that it is available for download. Following the guidelines of all the app stores and submission cycles, our developers ensure that the apps smoothly sail through the review process.



Technology Used

















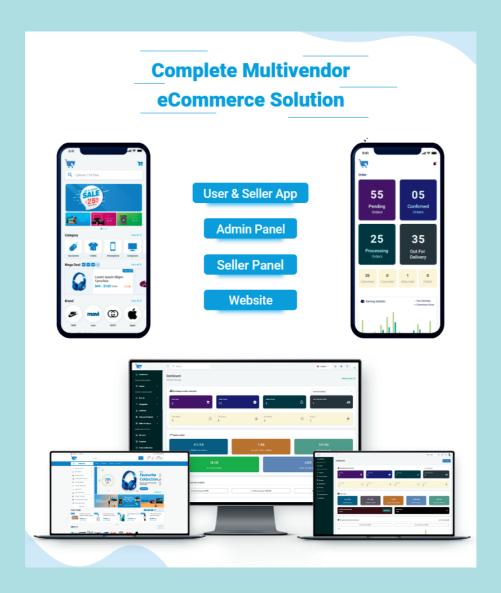








Project Overview



SmartMart is a modern and flexible multi-vendor e-commerce system where you can organize multiple shops and stores such as digital stores, fashion stores, sports stores, home & living stores, health & beauty stores, and many others in one platform. In simple words, you'll get All Things Under One Roof!

Business owners dealing with eCommerce, electronics shops, online shops, online delivery, order, and Multi-vendor/Single-vendor online business will find this package to be extremely useful. You can offer your customers the best shopping experience with its mobile-optimized design.



This script is a clean and modern solution for online marketplaces. With a clean, trendy design, SmartMart will make your online store more impressive and appealing. Enhance your customers' ability to buy your products quickly by increasing your conversion rate.

PHP Laravel is used to develop both the Web frontend and Admin panel for SmartMart. It will also be available on iOS and Android thanks to Flutter's cross-platform development!

15+ Reasons to Buy SmartMart:

- A complete multi-vendor eCommerce system.
- Easy to organize shops and stores under one e-Commerce system.
- 2 SUPERB Web panels: Admin Panel & Seller panel. (Developed Using Laravel)
- 3 mobile applications: User app, Seller app, and Deliveryman app. (Developed using Flutter, Please note the Deliveryman app is not included you need to purchase it separately)
- Modern website. (Developed Using Laravel blade)
- All the apps are available on PlayStore (Android) & AppStore (iOS).
- Phenomenal features to enhance the multi-vendor online ordering and delivery system.
- 100% responsive design to provide a great user experience.
- An Admin Dashboard that holds everything together.
- Managing customers at ease.
- Constant development with regular updates.
- Clean, well-structured and maintainable code
- Active customer support to help.
- Value for money system.
- Flexible prices, no surprises!
- After all, being said, SmartMart can be your best option for controlling your eCommerce business effectively and getting the desired revenue.



Project Features

Remarkable Features of SmartMart:

As per the previous statement, SmartMart is jam-packed with outstanding features which can help you to make your online eCommerce business easier and smarter than ever before.

A Birds Eye View Admin Panel: SmartMart's admin dashboard holds everything for you to get a whole overview of your business. Your business analytics, admin wallet, earning statistics, top customers list, most popular/selling stores, most popular products, and top-selling products are all displayed in the admin panel dashboard.

Easy Business Setup: From the admin panel's business setup option, you can easily set your business up! You can configure your in-house shop along with the seller shop. You can do both types of business with SmartMart.

You can set the default seller commission, turn on/off – seller registration, and POS, and select the business mode (Single Vendor vs Multi-Vendor). And the most important option is you can enable admin approval when any seller uploads any new products.

Customer alert settings, loyalty points, and refund days are all things you can set up from the admin panel's business setup option.

Shipping Responsibility & Shipping Method: You can either do inhouse shipping or seller-wise shipping. When you choose in-house shipping from the admin panel, all things will be handled by you, and vice-versa for seller shipping.

Choosing a shipping method is possible in three different ways:

- Category wise
- Order wise
- Product wise

Also, you can update the category shipping costs easily from the admin panel.



Digital & Physical Product: With SmartMart, you can sell digital and physical products at a time. When you list any kind of these products, you need to select the type when you or your seller add the products in the shops or stores.

Billing Address in Checkout: You can turn on/off the billing address in the checkout from the admin panel. A billing address is a must needed for physical COD products.

Minimum Stock Limit Warning: You can set a minimum number in your minimum stock limit warning option so that once you cross the minimum number system can notify you that you'll be out of stock very soon.

It's All About 3rd Party APIs: All the 3rd party APIs have been integrated with the system such as SMS, mail, ReCaptcha, Google map, push notifications, and many more.

All Popular Payment Methods Integrated: Almost all the popular payment methods have been integrated with the system including SSLCOMMERZ, PayPal, stripe, Razorpay, senagPay, PayTabs, paystack, paymob accept, marcado pago, LIQPAY, Flutterwave, Paytm, bKash. Both digital payment and cash delivery are available with the system.

Pages & Media: SmartMart comes with pages including terms and conditions, p[rivacy policy, about us, and FAQs so that business can be set up easily. It also has a social media integration feature and a gallery to handle all the media.

One-click Database Cleaning: In SmartMart, you'll get a feature called database cleaning from the system setup. Using this feature, you can clear all your system databases with one click. Make sure you're sure about your cleaning because there will be no option of getting the data back once you cleaned.

Business Promotion: With SmartMart, you can easily promote your business. The Promotions section in the admin panel will allow you to do it. Using campaigns, banners, coupons, and push notifications you can take your marketing to a whole new level. Also, you'll get an announcement section to set up any important notice on your shop.



Amazing User Management: This management section has been classified into many different portions in the admin panel. For example, customer and seller management:

The customer management section comprises many things related to customers. From viewing customer lists, wallets, loyalty points, and subscribed emails to the customer live chat; all are under one roof! Manage your customers effectively and GROW!

And in the seller management section, you'll get the option of adding new sellers, viewing all the sellers, and withdrawing activities.

Delivery Man Management: You can add delivery men as many as you want and manage them effectively in the admin panel. For a delivery man, you'll get an app by which you can operate your delivery system quite simply.

Multilingual Support: No matter in which country you're in and want to operate your business, SmartMart got your back here. It supports RTL and any language.

Help & Support (Best of the Best): Customers can directly message the admin or open a support ticket to get help with any queries. The support team is proactive all the time to help valuable customers.

In-house Product Management: You can easily list your in-house products (individually or in bulk). For bulk importing, you'll need to download a product template file, fill it up and upload it. Done!

Seller Product Management: This is the most exciting part of the SmartMart system. Once your seller adds any new products, you'll be notified. After that, you can either deny or allow the product to list in the shops and stores.

Plus, if any seller put the delivery charge way more than the standard price, you'll get an update in the Updated Products section. Undoubtedly, this option will be helpful for you to handle your business with credibility.

Reports & Analysis: From the admin panel section, you get all the reports to analyze everything.



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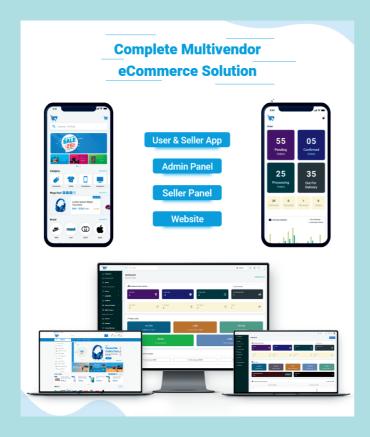


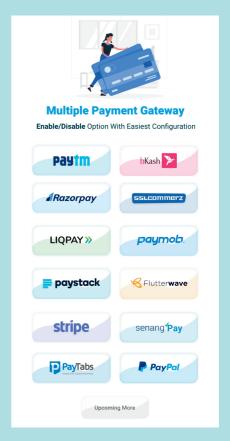
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- Sales and transactions report: From this section, you can get the report of earning statistics, in-house sales, seller sales, order transactions, and refund transactions.
- Product report: This section displays the wishlist products so that you can contact the customers and take steps accordingly.
- Order report: To get an order report according to date this section will help you out.
- Stock report: Using this option you can easily get the stock update of your products. You can filter the stocks with so many options.

All being mentioned, what do you think, is SmartMart worth the money that you spend? Well, we would like to say, if it was not a "**Value for Money**' then within this short period of time, we couldn't make this number of sales.



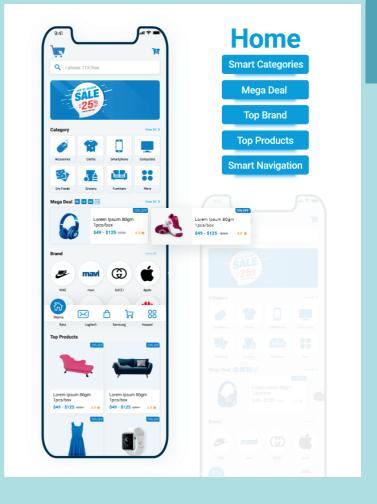






















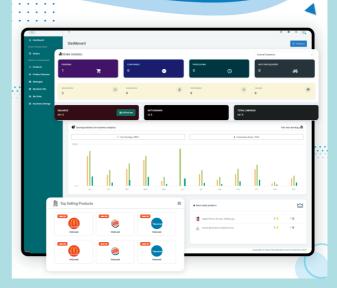








Organized & Informative
Seller Panel















Project Demo

To test demo use the below credentials

Front End: http://demo.technotronixs.com/smartmart/

Admin Panel

URL: http://demo.technotronixs.com/smartmart/admin/auth/login

User Name: demo@technotronixs.com

Password: 123456789



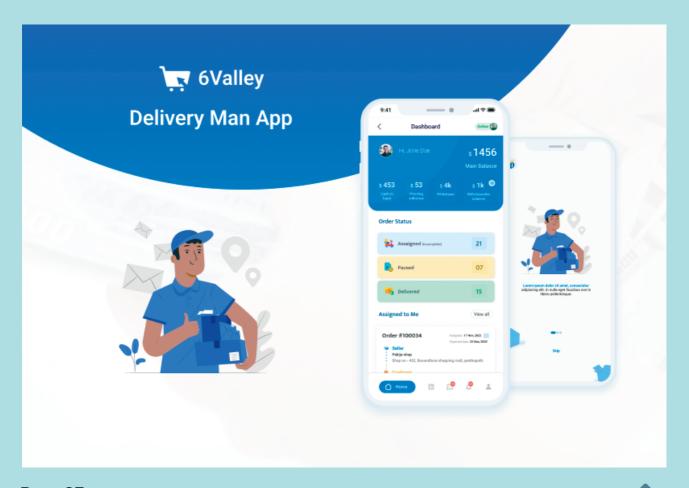
Available Add-Ons

Need to purchase separately

Add-on don't work stand alone to use an Add-on you must purchase SmartMart E-Com Base Application

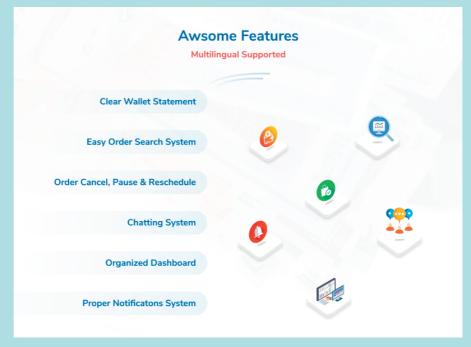
Delivery Man flutter app

SmartMart delivery man flutter app is the most important module of the SmartMart eCommerce system. Admin and Seller can assign an order to a Delivery man for delivered the order. The delivery man can see the delivery location, order details, and payment details. SmartMart is a complete e-commerce system and its mobile app is developed by flutter. Flutter is an open-source UI software development kit created by Google. It is used to develop cross-platform applications for both Android and iOS, from a single codebase.

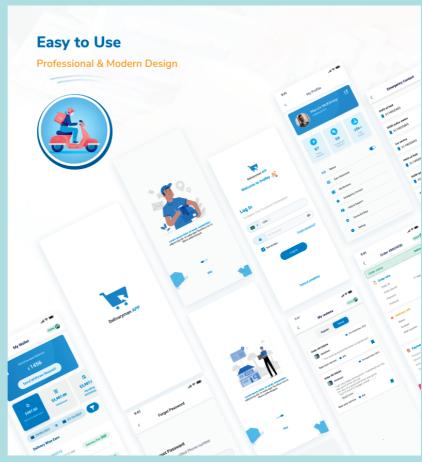


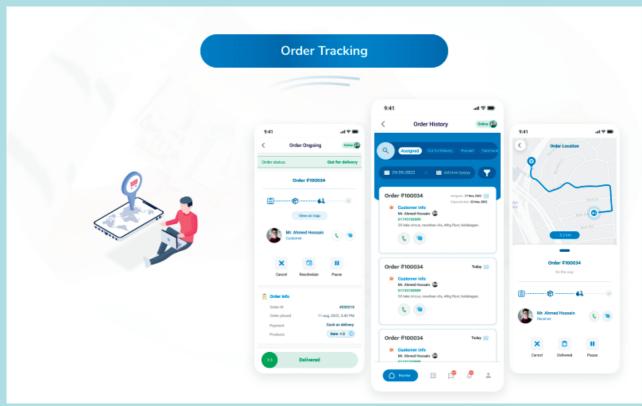




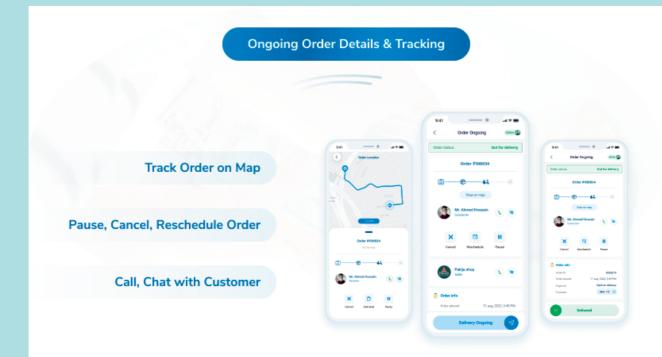


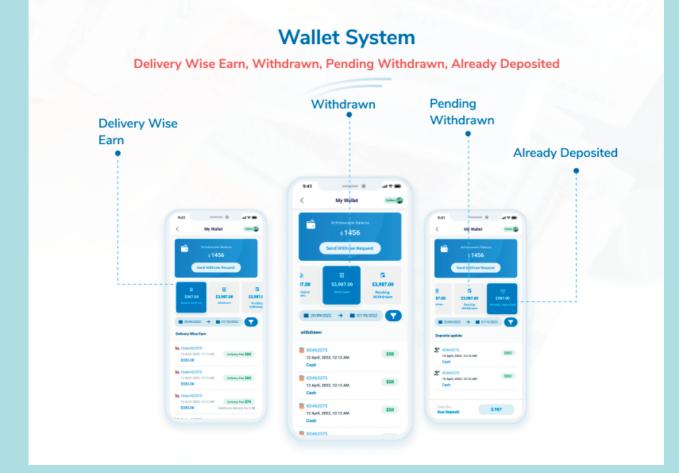




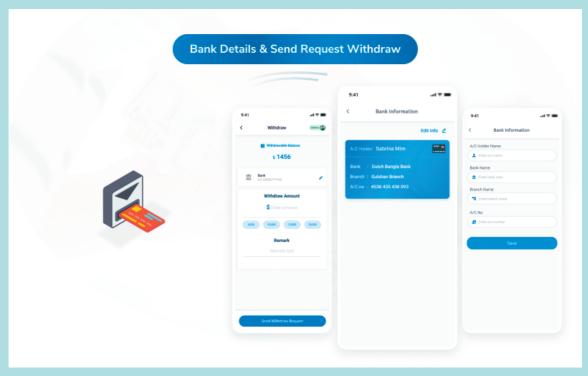


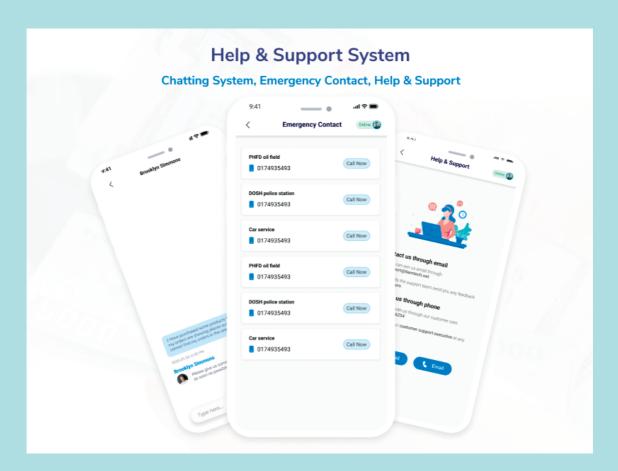






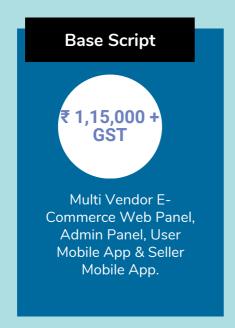


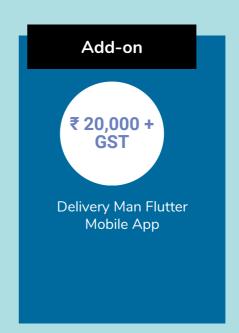






Pricing





With purchase you will get 6 month support, application code and lifetime update



- All disputes will be subject to Indore, Madhya Pradesh, India Jurisdiction only.
- This estimate is not a contract or Bill / Invoice. It is our best guess at the total price to complete the work stated above, based upon initial discussion. If any price changes or price increases change will let you know in advance.
- In case, the customer cancels the project in between or before the completion of the project, TechnoTronixs at its own discretion may charge some amount depending on the work completed and effort put in by TechnoTronixs.
- Charges for services to be provided by TechnoTronixs are defined in the project quotation that the Client receives.
 - If you are purchasing a pre-developed product/application/software/script then 100% payment needs to pay in advance.
 - If you are getting an application developed from scratch then Charges are to pay in four instalments
 - An advance payment of twenty-five (25) per cent of the total amount.
 - On completion of 30% of the work amount, twenty-five (25) per cent of the total amount is to be paid.
 - On completion of the remaining 50% of the work, another twenty-five (25) per cent of the total amount is to be paid.
 - On completion of the remaining 80% of the work, another twenty-five (25) per cent of the total amount is to be paid.
- Payment should be done within the Due Date otherwise 21% p.a. interest will be charged
- The paid advance will not be returned in any condition if you cancel the project.
- Lifetime update you will get till we are working on the respective project.



Payment Information

Bank Name: State Bank of India

Account Type: Current

Account Name: TechnoTronixs

Account No: 40784171861

Branch: GOYAL NAGAR, INDORE, MP, INDIA

IFSC Code: SBIN0030412

Swift Code: SBININBB267



