

# WorkSuite

## **Project Management Solution**

# Proposal



Year Of 2023-2024

### **TechnoTronixs**

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## Why Choose Us

We work with small - big businesses to provide reliable and affordable IT solutions that scale as you start to grow your business.

No job is too small for us. Whether you're a startup, a solopreneur, or a growing small business, we can provide you with a range of solutions.

#### There are 3 Important Reasons why we are the best...

### Creativity

Client objectives coupled with customer usability form the backbone of our application design and development. We're a creative company delivering well-designed and developed websites, mobile, and software. Over the years we've established ourselves as one of the top IT companies.

We pay attention to details and create pixel-perfect layouts that will surely make your application stand out from the crowd. There are many design layouts included in TechnoTronixs that provide you with endless options for displaying your content in a new, efficient, and eyecatching way.

### **Experienced**

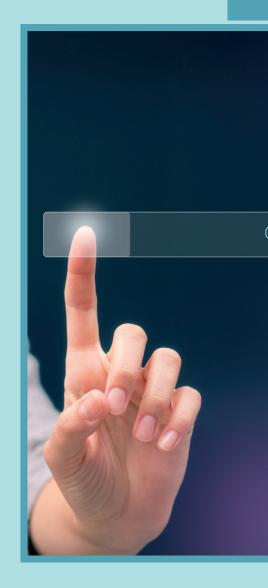
At TechnoTronixs we have more than 10 Years of experience when it comes to providing MLM Software, Website designing, Web Applications, Customized Software, and Mobile Application (Android app or los App) development solutions.





#### **Skilled**

TechnoTronixs success and growth are a direct result of building a successful long-term relationship with our clients. We believe that we are not just suppliers to our clients, but partners. Our company history reveals that up to 70% of our business comes from our clients and that 90% of these clients have been with TechnoTronixs for a period exceeding 4 years.





## **Our Vision**

No matter which industry you belong to, every business must become digital

TechnoTronixs is one of the prominent software companies that helps other organizations to transform into digital enterprises. It differentiates you from competitors in the market and provides better engagement with customers, partners, and employees.

We clearly understand that all customer landscapes are not of the same kind. That's why TechnoTronixs sourcing methodology encompasses a clear solution especially crafted to address the clients' issues. We offer a phased approach towards your business drivers and help IT organizations to align their goals towards the overall vision of the business

Our main aim is to develop constantly and become a leading performer in this competitive global marketplace. Fortunately, we have been able to gather a crew of professionals that can shape and mold their collective experiences, all of them possess outstanding talent that can help to accelerate your organization.





## **Our Mission**

To assist our clients to design and implement customized practical solutions in improving the performance of their businesses and people within

Our mission is to deliver optimal solutions with top quality and the best services at affordable prices. In Our Business Policy Customer satisfaction is given top priority. Our team is very friendly in dealings with the customers and it helps us to retain lifelong relationships with our existing clients and expand our customer circle worldwide. We always try to improve the quality of our products by exploring innovative ideas and new techniques.

We always try to enhance the efficiency, productivity, and capability of businesses by delivering services above &beyond industry values and customer expectations. We allow businesses to expand their boundaries by making innovative &impeccable business partnerships with us; our innovative ideas & cutting-edge solutions make outsourcing works for them.

We visualize our organization to be the first and the last stop for businesses across the globe seeking long-term success and prosperity with the help of our team.





## **Our Services**

We work with you to achieve your goals



WEB & PORTAL DEVELOPMENT



OPEN SOURCE DEVELOPMENT



E-COMMERCE DEVELOPMENT



CMS APPLICATION DEVELOPMENT



MOBILE APP
DEVELOPMENT



BRANDING & MARKETING



**CREATIVE & DESIGN** 



**SMS SERVICE** 



## How We Do

#### A fresh approach to technical services for entrepreneurs...



#### **Understanding**

Initially, we suggest some ideas from clients' specifications that are somewhat vague. To develop these ideas into substantial apps or websites, we create proposals after asking some queries, what and why?



#### **Development**

We begin with programming process in stages or iterations. Each stage will set the pace for subsequent iteration. It helps in making further plans more carefully. Our key to deliver successful results is to keep the processes simple which also helps our managers monitor development progress.



#### **Prototyping**

Prototyping is necessary, with this we can visualize how the actual app will work. Generally, to enable visualization, we employ wireframes because it will give you clear idea about how the project will work or how the app is going to look and work on different mobile devices.



#### Testing

Comprehensive testing is deployed on the appropriate smartphone to ensure the app works perfectly, without any hitch. From to content, we everything thoroughly product delivery.



#### Visualization

Once we have all the information along with appropriate wireframes, we have exhaustive deliberations with the client about how we plan to approach the project. A collaborative approach guarantees customercentric app development.



#### Release

The most awaited and important step! In this phase, the mobile app is submitted to the app store so that it is available for download. Following the guidelines of all the app stores and submission cycles, our developers ensure that the apps smoothly sail through the review process.



## **Technology Used**







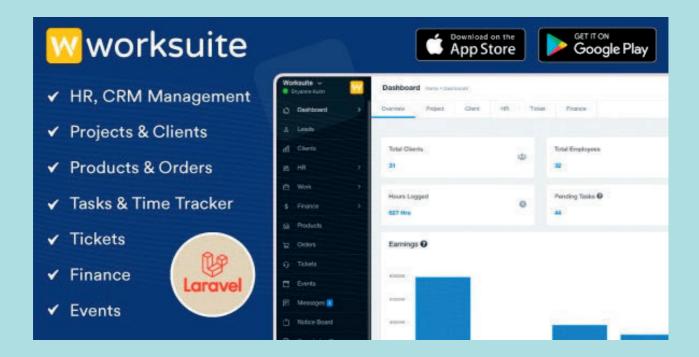








## **Project Overview**



Worksuite aspires to be your one-stop business solution to handle and automate as business tasks and save your time so that you give more time to core business decisions.



## **Project Features**

- 1. Manage customers and leads
- 2. Track client projects, invoices, and proposals/estimates
- 3. Add company employees, track attendance and manage leaves
- 4. Create contracts with clients with e-signatures
- 5. Create projects, add project members, and track progress, expenses, earnings, time logs, tasks, and milestones
- 6. Use a Kanban taskboard to visualize work and tasks
- 7. Use a project Gantt chart to plan the project schedule
- 8. Convert invoices to credit notes that can be redeemed
- 9. Create products that can be used in invoices and purchased by clients
- 10. Raise tickets by employees and clients, assigned to ticket agents for resolution
- 11. The internal chat feature in the messages section
- 12. Integrate with Slack, Pusher, and One Signal for real-time notifications
- 13. Theme settings to reflect your brand
- 14. Receive payments via PayPal, Stripe, pay fast, flutter wave, mollie and Razorpay gateways
- 15. Create custom roles with custom permissions for employees
- 16. Various reports for tasks, time logs, finance, attendance, and leaves
- 17. Tons of other configurable options.

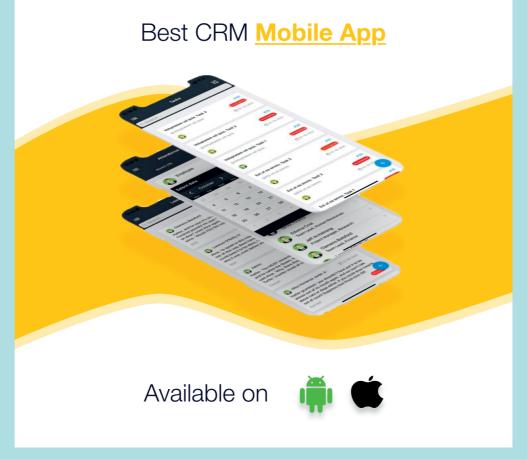




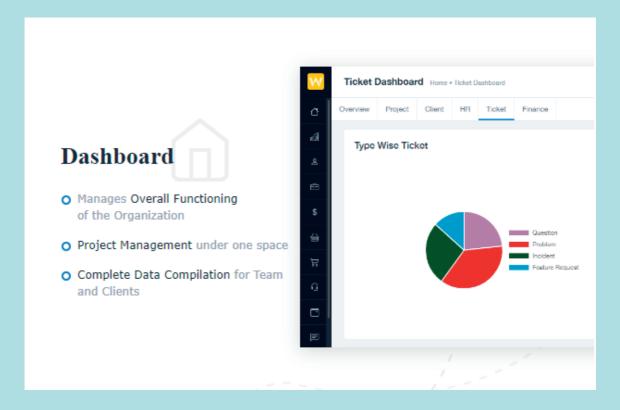


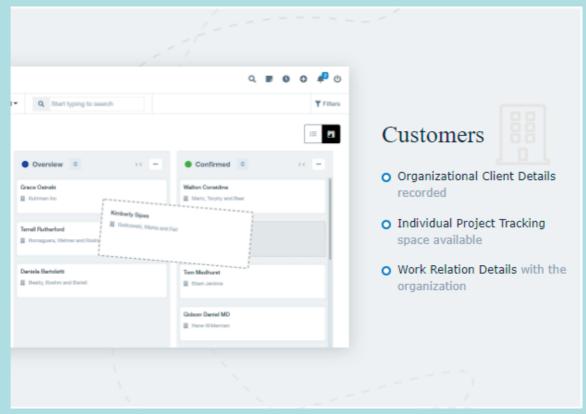




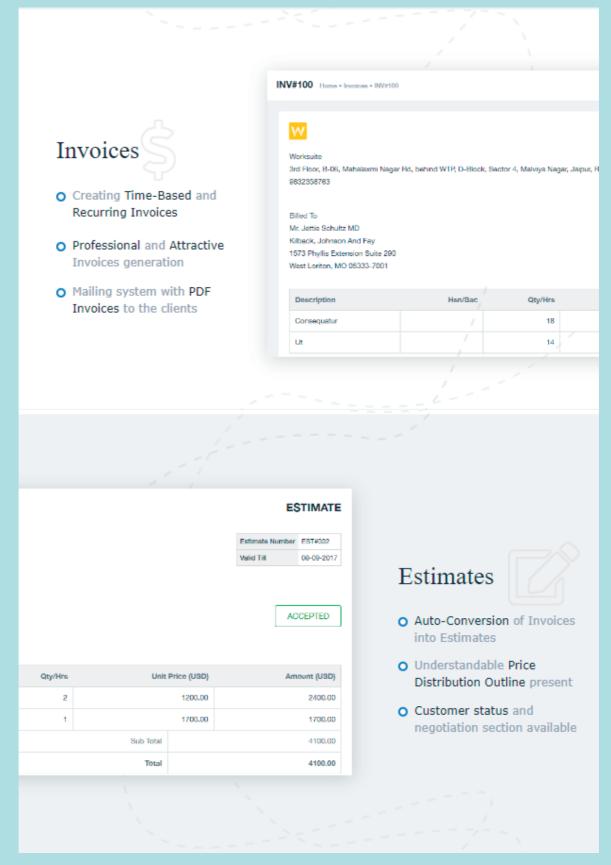










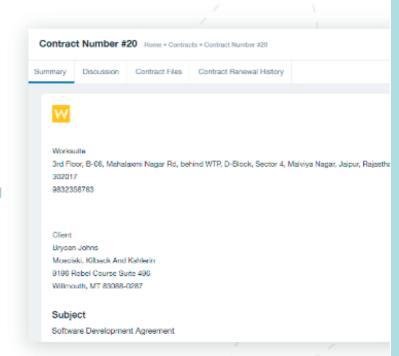


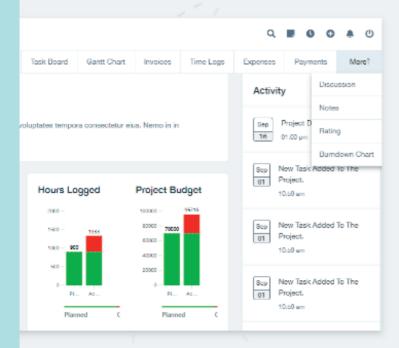


### Contracts



- Legal Document for current and future projects
- Easily converted into pdfs and sent to clients
- Acceptance feature using E-Signatures

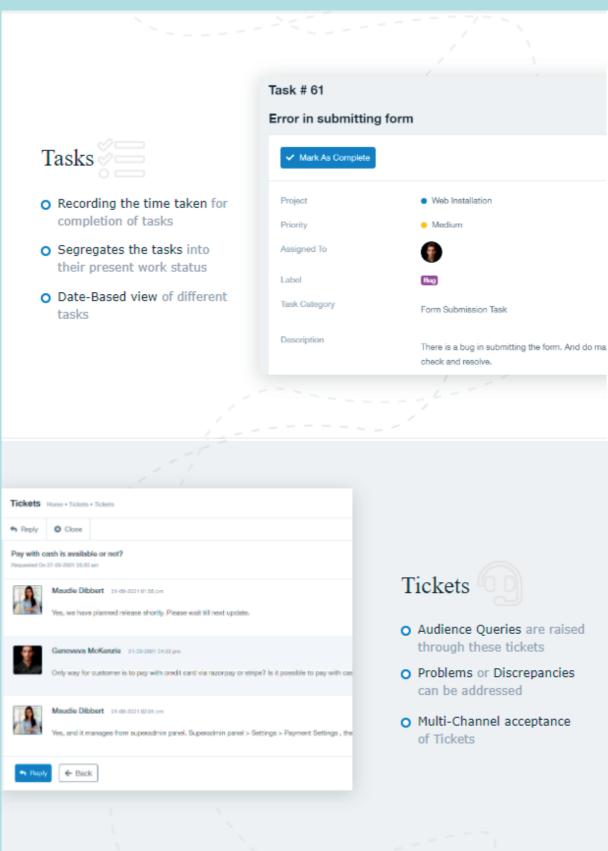




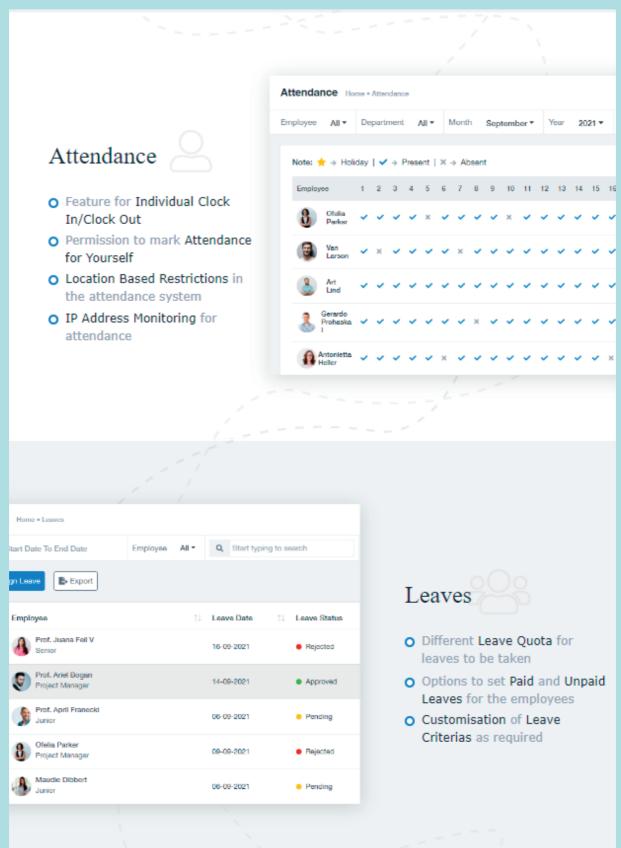
## **Projects**

- Tracks the work under progress
- Flat Time Layout for a project in hand
- Graphical Representation of actual and ideal work situations

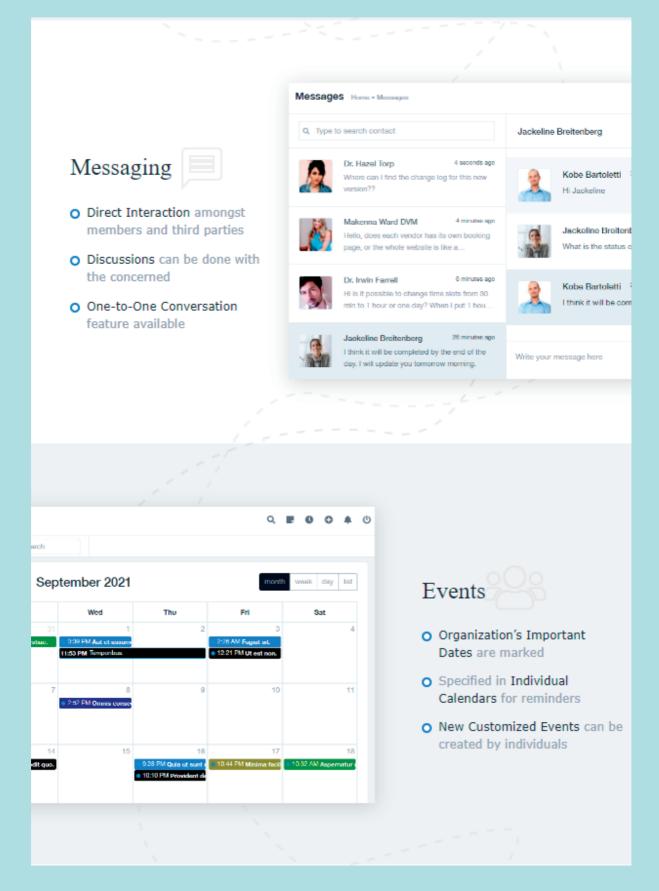




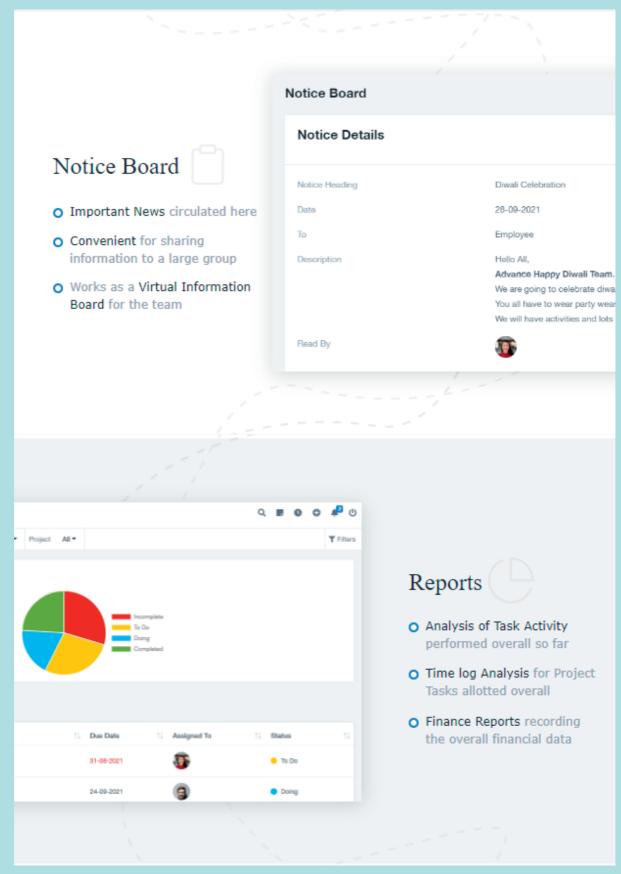








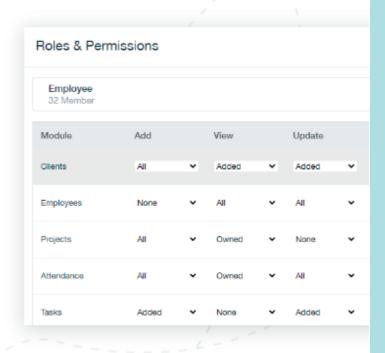


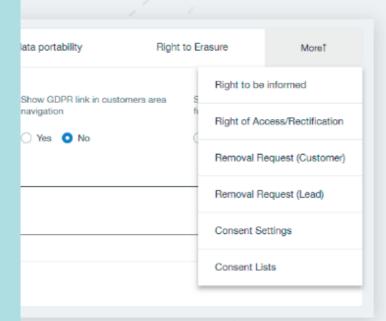




## Custom Roles & Permissions

- Permission Control feature for roles in a team
- Creation of Customized Roles as per requirement

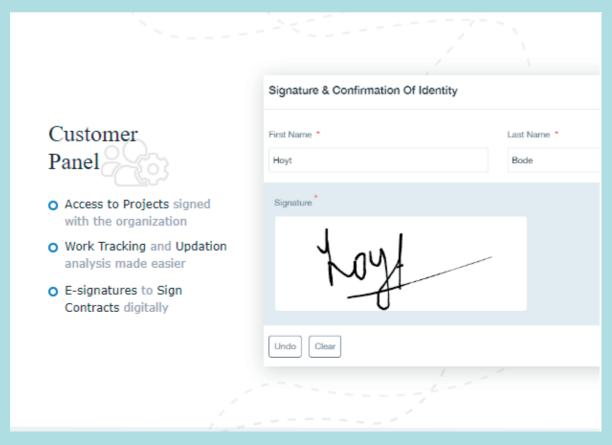


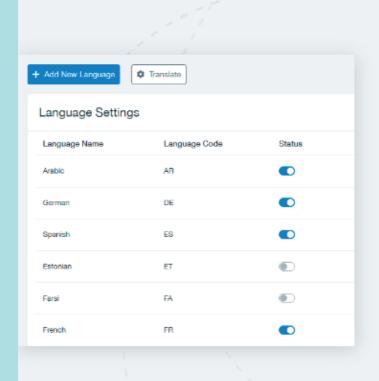


## GDPR Compliances

- Updated as per European Union Guidelines
- Protects Parties Data as per their instructions
- Access, Data Portability and Erasure permissions



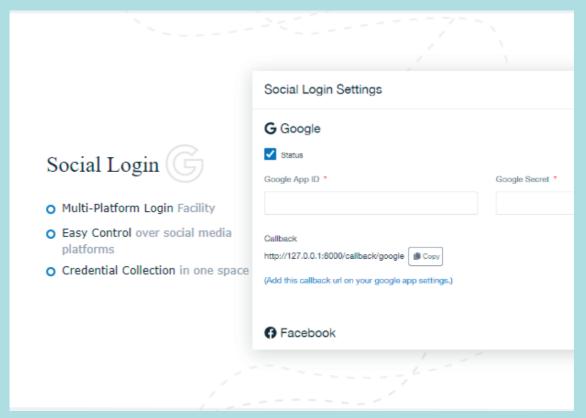


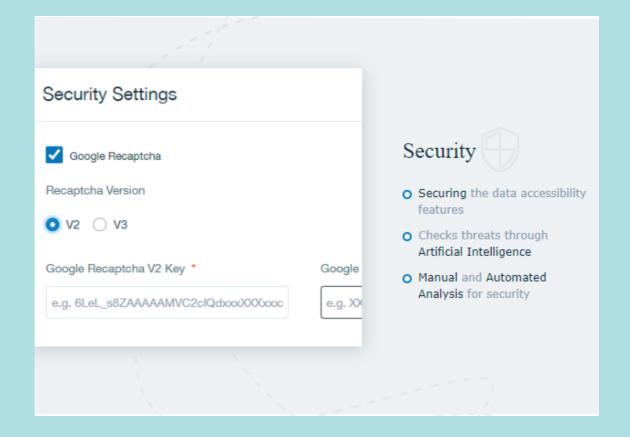


## Multilingual

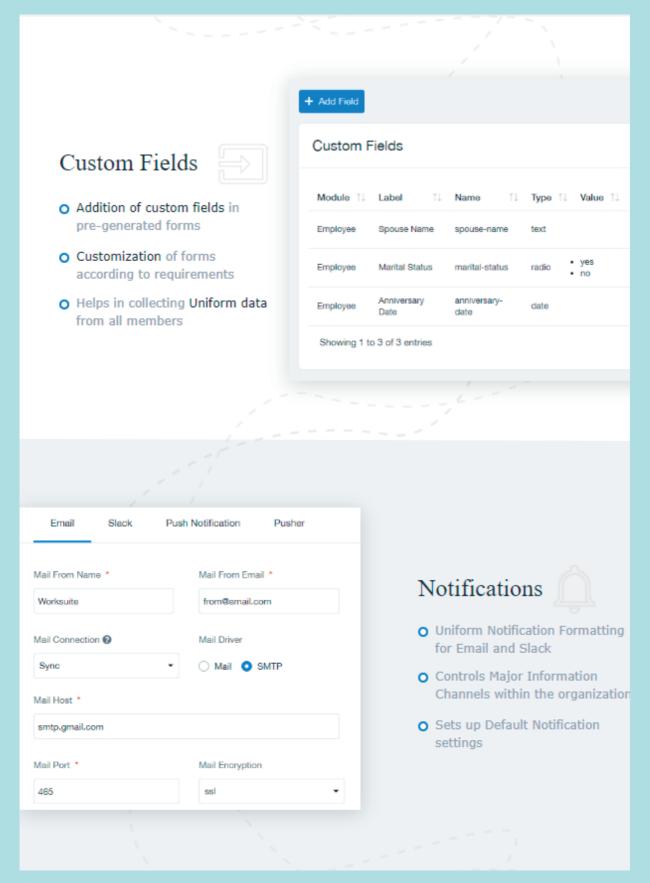
- O Compatible for International Audience
- Customizable as per the user's region



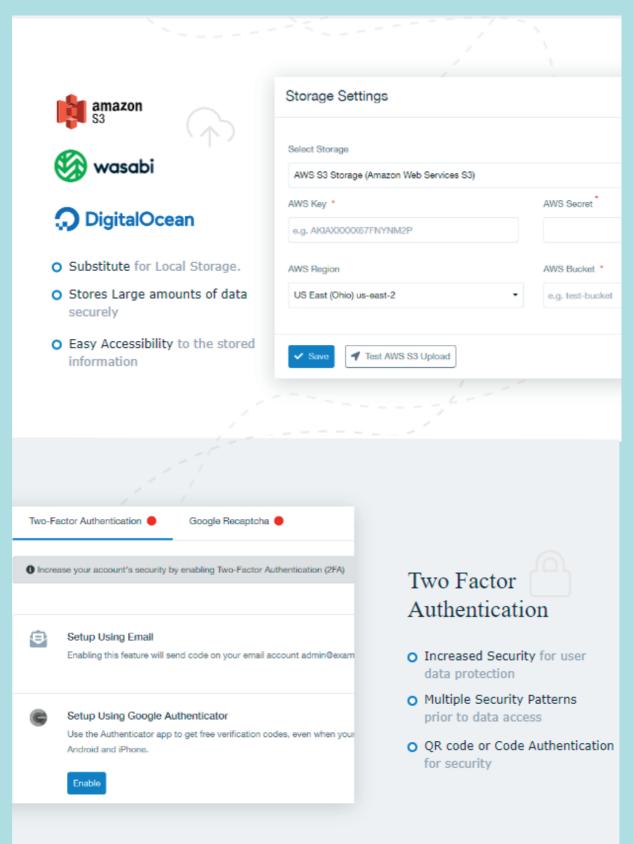














# **Project Demo**

To test demo use the below credentials

Login URL: https://worksuite.technotronixs.com/login

### **Admin Login Details**

Email ID: demo@technotronixs.com

Password: 123456789

### **Employee Login Details**

Email ID: employee@technotronixs.com

Password: 123456789

### **Client Login Details**

Email ID: client@technotronixs.com

Password: 123456789



## **Available Add-Ons**

### **Need to purchase separately**

Add-on don't work stand alone to use an Add-on you must purchase Worsuite Base Application

#### **Recruit Module For Worksuite CRM**

Setting up this module requires no coding experience. It can be easily configured with just a few clicks, and documentation is provided for assistance. Our team is also available for help with installation and setup upon request.



### Recruit Module for Worksuite

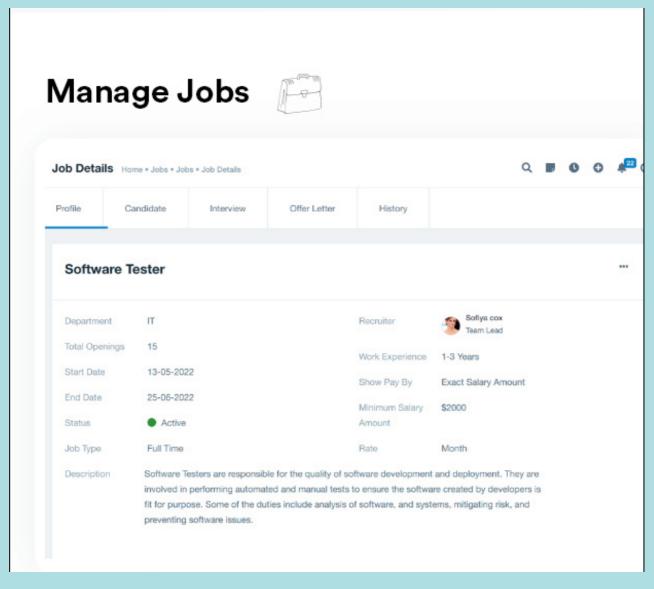
Recruit is an application to manage the recruitment process of a company.

If you are a company who need an application through which job seekers

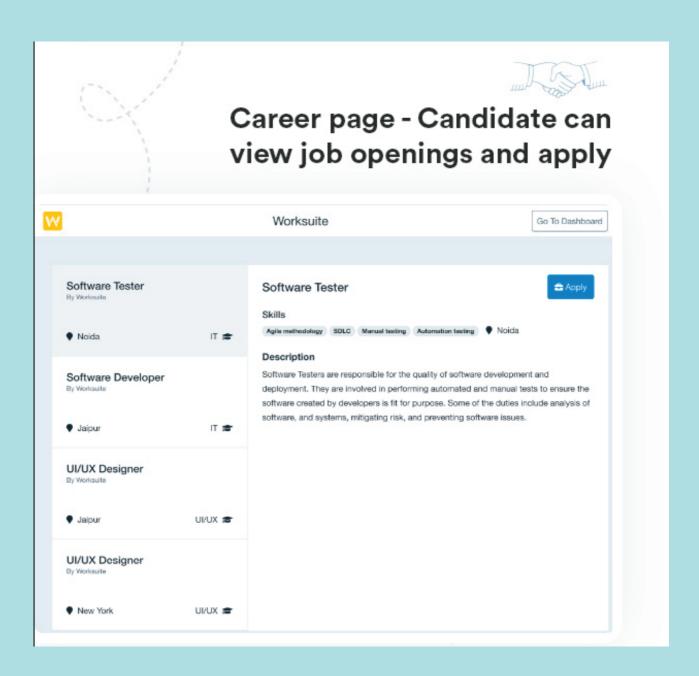
can apply directly on your website and you can manage those job

applicants from an admin panel then this is the app you need.

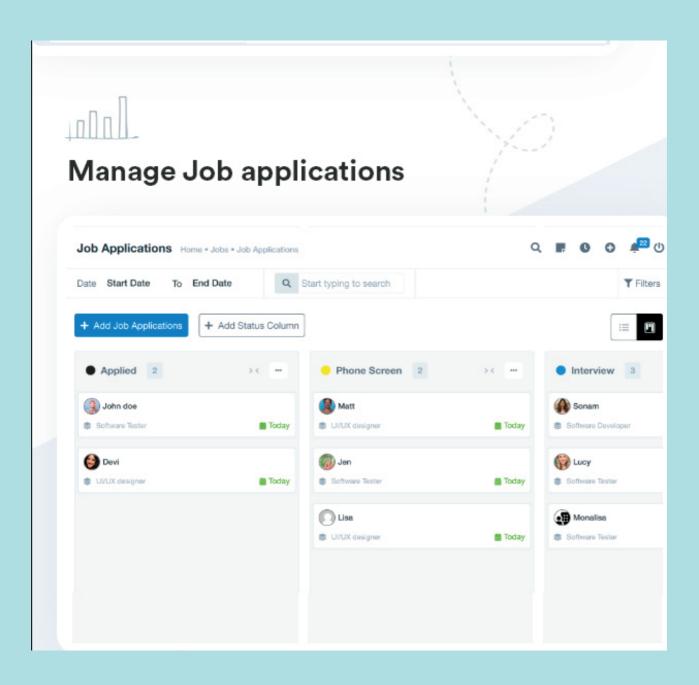




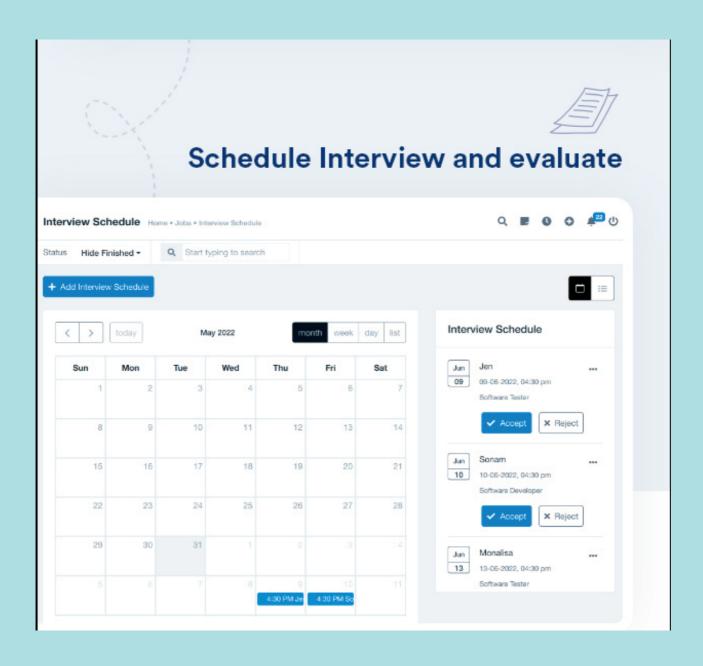




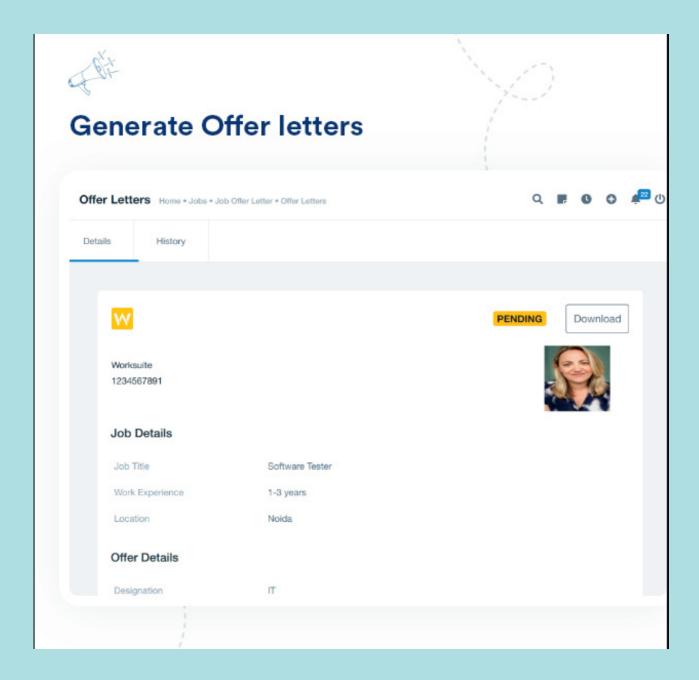




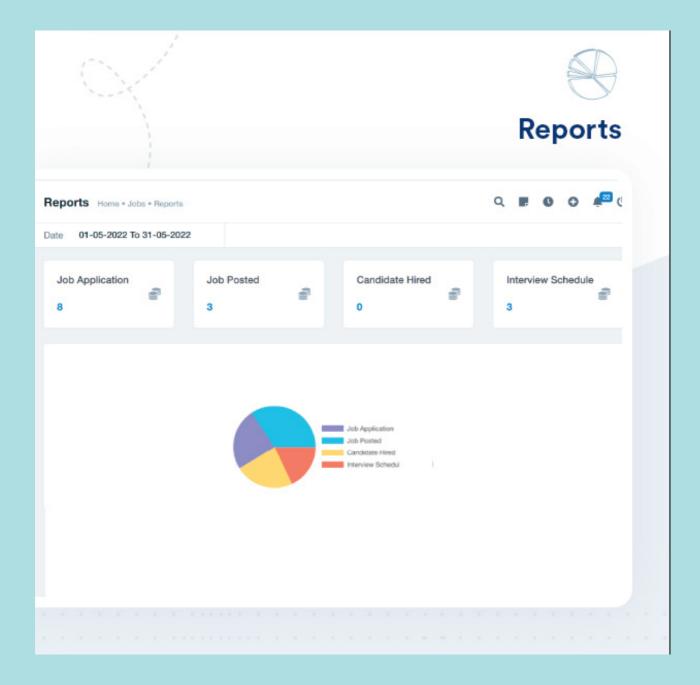














#### **Zoom Meeting Module for Worksuite**

This plugin allows you to create and start zoom meetings with the team and clients.

#### SMS Module For Worksuite CRM

This module will enable you to send SMS notifications to users. The Following SMS gateways are integrated.

- 1. Twilio
- 2. Nexmo (Now known as Vonage)
- 3. Msg91
- 4. Telegram

#### **Worksuite Mobile App**

This Add-on Allow using all features on Mobile App

### **Asset Management Module for Worksuite CRM**

You can manage assets available in your office. Assets like Computer, printer, etc. You can track the lending history of asset too

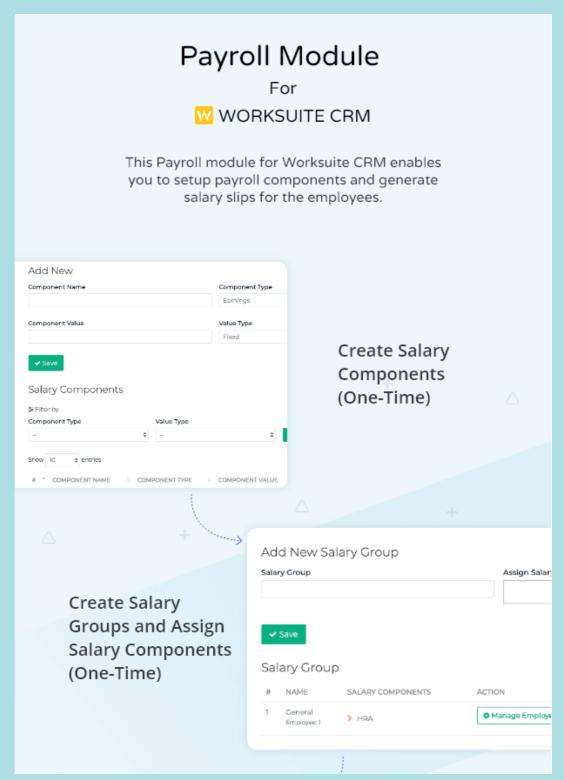
#### **REST API Module for Worksuite CRM**

The Rest API module enables you to use REST API for yours Worksuite CRM.



### **Payroll Module For Worksuite CRM**

The Rest API module enables you to use REST API for yours Worksuite CRM.





Add New	Karaman Marian Company of the Compan		
Salary Payment Method	`		
✓ Save	Create Salary		
Salary Payment Method	Methods		
# NAME	ACTION		
1 Bank Transfer	(One-Time)		
2 Cash	***		
3 Choque	444		
4 PayPal	110		
Δ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Employee		
	Prof. Ephraim Rippin		
	Net Month Salary		
	\$57113		
	Amount		
Update Employee's	Amount		
Salaries			
	Value Type		
(One-Time)	Increment v		
	Date		
	10-01-2020		
Payslip for the month of January 2020	·		
EMPLOYEE PAY SUMMARY			
Employee Name Ephraim Ripin Employee ID emp-1			
Designation - Joining Date 10-01-2020	Generate		
Salary Group General Paid On	Employee Salary		
Salary Payment Method Status Generated	for the Month		
EARNINGS AMOUNT DEDUCTIONS	for the Month		
Basic Salary \$27985.37 TDS			
Special Allowance \$8566.95			
Transport Allowance \$5711.3			



# **Pricing**



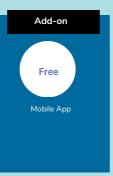
















- All disputes will be subject to Indore, Madhya Pradesh, India Jurisdiction only.
- This estimate is not a contract or Bill / Invoice. It is our best guess at the total price to complete the work stated above, based upon initial discussion. If any price changes or price increases change will let you know in advance.
- In case, the customer cancels the project in between or before the completion of the project, TechnoTronixs at its own discretion may charge some amount depending on the work completed and effort put in by TechnoTronixs.
- Charges for services to be provided by TechnoTronixs are defined in the project quotation that the Client receives.
  - If you are purchasing a pre-developed product/application/software/script then 100% payment needs to pay in advance.
  - If you are getting an application developed from scratch then Charges are to pay in four instalments
    - An advance payment of twenty-five (25) per cent of the total amount.
    - On completion of 30% of the work amount, twenty-five (25) per cent of the total amount is to be paid.
    - On completion of the remaining 50% of the work, another twenty-five (25) per cent of the total amount is to be paid.
    - On completion of the remaining 80% of the work, another twenty-five (25) per cent of the total amount is to be paid.
- Payment should be done within the Due Date otherwise 21% p.a. interest will be charged
- The paid advance will not be returned in any condition if you cancel the project.
- Lifetime update you will get till we are working on the respective project.



# **Payment Information**

Bank Name: State Bank of India

**Account Type:** Current

**Account Name:** TechnoTronixs

**Account No:** 40784171861

Branch: GOYAL NAGAR, INDORE, MP, INDIA

IFSC Code: SBIN0030412

Swift Code: SBININBB267



